

FORECLOSURE PREVENTION GROUP WORKSHOP PRESENTATION

1. Introduction – Eastside CDC and Presenter
2. General Housekeeping Rules
3. Overview (Purpose of workshop)
 - a. Learn about foreclosure
 - b. Discuss ideas for preventing foreclosure
 - c. Assess mortgage loan status
 - d. Establish working relationship with ECDC
 - e. Become part of a support network that includes other participants
 - f. Establish action plan that starts foreclosure prevention
 - g. Learn about other services available through referrals
4. Administrative items
 - a. Fill in name and date on Action Plan
 - b. Complete Budget form
 - c. Fill in/sign Authorization form
 - d. Sign Counseling Agreement, Privacy Policy & Grievance Policy
 - e. Complete Client Intake Information Sheet
 - f. Complete HAMP Eligibility Sheet
 - g. Review required Documents Checklist
5. Discuss Maryland Foreclosure Timeline
6. Discuss Loss Mitigation Options
 - a. MHA and HAMP(Loan Mod and UP)
 - b. Fannie Mae and Freddie Mac UP Forbearance
 - c. Proprietary Loss Mitigation Remedies
 - d. Maryland Mediation Process
7. Discuss need to know items
 - a. Fair Housing
 - b. Mortgage Scams and Fraud
 - c. AG National Mortgage Settlement
8. Additional admin
 - a. Determine participants intent: one on one counsel or self-help
 - b. Discuss one on one appointment setting process
 - c. Discuss referral needs
9. Complete Action Plan/Turn in documents
10. Questions and Answers